

# Sign In Solutions

## Everfox

Learn how Everfox eliminated outdated spreadsheets, disorganized paper piles, and a team in disarray by streamlining compliance with Sign In Solutions.

Everfox, a global leader in defense cybersecurity, understands better than most that protecting sensitive data calls for rigorous attention to both digital and physical security. As experts in user and data protection, they know that a truly secure organization needs to control not just network access, but also who walks through their doors and interacts with their teams.



### Location

Herndon, VA



### Industry

Defense Cybersecurity



### Size

700



### Challenges

- Manual spreadsheet tracking forced the Everfox security team to highlight cells in different colors and add comments, making it **nearly impossible for anyone to understand the system**
- Pulling reports required **tedious manual consolidation of individual records** one by one, leaving their team feeling overwhelmed and disorganized
- The existing security software couldn't eliminate inefficiencies in paperwork, contracts, and tracking, requiring **makeshift Excel solutions to fill the gaps**



### Results

- **Cut company-wide back-and-forth communication by approximately 50%** by providing a unified platform where everyone could track task progress and updates
- Achieved **immediate ROI by replacing scattered spreadsheets and paper piles** with a centralized system that **streamlined security compliance workflows**
- Enabled real-time visibility into task delegation and progress updates, allowing **leadership to check status independently without requiring additional meetings** or explanations

"Sign In Solutions puts everything in one place. With workflows, we finally have our time back. We can see how many tasks are waiting, make sure appropriate tasks are delegated, and everything is automatically updated. It makes work so much simpler for all of us."

**Rachel**

Security Manager, Everfox

## Enhancing security operations

Everfox is the leading user and data protection cybersecurity company, entrusted to safeguard organizations while driving digital transformation and growth. Our solutions adapt in real-time to how people interact with data, providing secure access while enabling employees to create value.

Rachel is the Security Manager for Everfox. After a rewarding career in the Security Forces as an active duty member of the Air Force, she obtained degrees in psychology and human resources before starting her civilian career as a Federal Security contractor.

She noticed immediately that there was no clear solution for paperwork, contracts, and tracking. And although Everfox was using another security software company when she joined, it was riddled with inefficiencies.

"I had to pull together a makeshift tracking mechanism with Excel. It was so difficult to make sense of everything. Even with our old security software, it was still necessary. I was finagling my way through reports, tracking travel requests and clearances...all with manual spreadsheets." she said.

"Pulling reports was a tedious task because I had to go through each and every single person and consolidate them manually, one by one in a spreadsheet. I'd often look at everything and feel lost."

**Rachel**  
Security Manager, Everfox

## Streamlining security compliance, transforming workflows

Seeing the hardship his team endured with spreadsheets, Rachel's boss introduced Sign In Solutions to the Everfox team. The simplicity, ease of use, and efficiency blew her away. It was a "day one R.O.I."

"Before Sign In Solutions, we did everything in Excel. We'd highlight yellow, green, or red cells to track progress and changes. Then, we'd have to add comments. And my boss would have to manually search for what he needed. It was all in different spreadsheets and nearly impossible for anyone but me to understand."

Sign In Solutions provided Rachel and the Everfox security team with a new security compliance method. There are no more clunky spreadsheets and scattered piles of paper, no more unnecessary phone calls and meetings to "get on the same page."

Because with Sign In Solutions, the entire team is on the same page from day one.

## Unifying everything and everyone

Sign In Solutions eliminated redundancy, confusion, and duplicated efforts for Everfox. “With workflows, I can log in to one place and see it all. I can tell my boss that this was sent to the customer, this is done, and this is waiting on a program manager or an employee. Most of the time, he logs in and sees it for himself. He doesn’t need to ask us anymore,” she said.

Rachel estimates that Sign in Solutions cut down on “back and forth” by around 50% company-wide. Because when everyone can log in, see what needs to be done, and see what everyone else is doing, there’s no need for a call, email, or meeting.

## Get on the same page with Sign In Solutions

### Minimize risk

Improve pre-registration processes, utilize internal and third-party watchlists, verify identities, and ensure audit readiness.

### Maximize efficiency

Meet complex operational requirements through advanced automation, customization, and access control integrations.

### Enhance experience

Elevate every part of the process for employees, visitors, and contractors through seamless check in, white label branding, emergency preparedness, and robust meeting and appointment planning.