Sign In Solutions

NetApp

See how NetApp boosted engagement and slashed internal meetings by 75% with Sign In Solutions

NetApp, a global leader in cloud storage and data management, **faced increasing pressure to simplify security and access management** across all of its operations. Their story shows how consolidating visitor management, compliance, and meetings all in one can keep enterprises focused on work that matters most.

Location	Industry	Size
San Jose, CA	IT Software & Services	12,700

😞 Challenges

- NetApp's **outdated security software was difficult to learn** and non-employee-facing, forcing their security manager to **handle tasks manually**

- Excessive back-and-forth communication and constant employee/vendor inquiries led to **"death by meeting" that drained team productivity**

- **Security information was fragmented and inaccessible**, requiring employees to wait for email responses from the security manager for basic forms and contract changes

🚀 Results

- Weekly one-hour meetings dropped to just 15-minute monthly check-ins, **slashing internal meetings by 75%** and **giving teams back valuable time for core work**

- Employees gained direct access to security forms, contracts, and workflows through a **single comprehensive platform that eliminated previous bottlenecks**

- The **security team achieved better compliance visibility and control** through custom roles, access points, and automated workflows that kept everyone informed

"I can't remember the last time I even looked at any other security management software because I'm just so happy with our implementation of Sign In Solutions."

David
Security Manager, NetApp

Low employee engagement and "death by meeting"

David is the Industrial Security Manager for NetApp, which means it's his responsibility to manage the entire personnel security team. This includes processing visit requests, managing foreign travel, implementing security protocols, and even vendor management. One of his primary goals is to keep his employees engaged, compliant, and on the go.

However, when he joined NetApp a few years ago, employees were having trouble staying engaged due to the archaic, outdated security software the company was using. It was difficult to learn, non-employee-facing, and incomplete. The result? David had to do the job the security software was supposed to do, and because of the constant employee and vendor inquiries, he experienced "death by meeting."

Bottom line: The time wasted in unnecessary meetings took a noticeable toll on the team's ability to stay agile and nimble and get things done. That's why David began his search for an all-in-one security solution that could empower employees, cut down on meetings, eliminate the need for excessive back-and-forth, and give everyone their time back.

Enter Sign In Solutions...

> "I wanted to break some of those barriers down and give everybody a better, more secure, more happy, more comfortable fuzzy feeling with security. And that's exactly what Sign In Solutions has given us."
>
> **David**
> Security Manager, NetApp

All-in-one employee-facing security solution

David likes Sign In Solutions because it's intuitive, comprehensive, and easy to manage security. Before Sign In Solutions, both his inbox and calendar were constantly full. But he knew there had to be a better way to give employees and vendors the access they needed (without compromising security), precisely what Sign In Solutions did.

Through its contract management, travel reporting, and visitor access request capabilities, Sign In Solutions enabled David to create custom roles, access points, and workflows for everyone on his team. This cut down on the back and forth, kept his inbox manageable, and let the employees interface more with the software - instead of David.

> "Now my team has all that information right at their fingertips... they're not waiting for an email back from me because they needed to see a form or change a contract. Now, they can do it directly themselves. Everything they need is right there."
>
> **David**
> Security Manager, NetApp

Bringing it all together

Sign In Solutions helped David bring everything together and put all of NetApp's security protocols in one place. When David and his team login, it's all there... for everyone. This is like a dream come true for an Industrial Security Manager.

He can see exactly when someone submits a form, request, or contract. He can see where they're at in the process. And best of all, he can sleep better at night knowing his employees are equipped, engaged, and energized.

Because now they have everything they need to do their jobs efficiently. And that "death by meeting" thing... it's gone.

> "I've actually been able to take that weekly meeting and it's now once a month. And it's super short. We just hop on a call, check in, cover any housekeeping items, and that's it. Because of Sign In Solutions, our one-hour meetings now only take 15 minutes."
>
> **David**
> Security Manager, NetApp

Get on the same page with Sign In Solutions

Minimize risk

Improve pre-registration processes, utilize internal and third-party watchlists, verify identities, and ensure audit readiness.

Maximize efficiency

Meet complex operational requirements through advanced automation, customization, and access control integrations.

Enhance experience

Elevate every part of the process for employees, visitors, and contractors through seamless check in, white label branding, emergency preparedness, and robust meeting and appointment planning.